



SHIPMENT OFFER LIST
(All Prices and Volumes Subject to final confirmation)



11/06/2019

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ROBUSTA

ORIGIN /CROP/ DESCRIPTION	QUANTITY	SHIPMENT	COMMENTS	BASIS	DIFF
VIETNAM					
CROP 18/19					
G2 13 5%		July to October 2019		FOB	+ 115
G1 16 2%		July to October 2019		FOB	+ 160
G1 16 Clean		July to October 2019		FOB	+ 215
Wet Polished 16		July to October 2019		FOB	+ 260
G1 18 2%		July to October 2019		FOB	+ 175
G1 18 Clean		July to October 2019		FOB	+ 220
Wet Polished 18				FOB	+ 270
CROP 19/20					
G2 13 5%		Dec 19 to June 20		FOB	+ 60
G1 16 2%		Dec 19 to June 20		FOB	+ 110
G1 16 Clean		Dec 19 to June 20		FOB	+ 160
Wet Polished 16		Dec 19 to June 20		FOB	+ 210
G1 18 2%		Dec 19 to June 20		FOB	+ 130
G1 18 Clean		Dec 19 to June 20		FOB	+ 180
Wet Polished 18		Dec 19 to June 20		FOB	+ 230
		Bulk discount 20 USD / T			
		UTZ Premium 35 USD / T			
		4C Premium 20 USD / T			
IVORY COAST					
CROP 18/19					
Grade 1		n/a			
Grade 2		July to Sept 19		FOB	+ 40
Grade 3		July to Sept 19		FOB	- 40
UGANDA					
CROP 19/20					
Robusta screen 12		August to Nov 19		FOB	+ 150
Robusta screen 15		August to Nov 19		FOB	+ 280
Robusta screen 18		August to Nov 19		FOB	+ 370
Robusta BHP 1199		August to Nov 19		FOB	- 180
Screen 12 - 15 - 18 Clean add 30 USD /T					
TANZANIA					
CROP 18/19					
Robusta screen 18		n/a			
Robusta screen 16		September 19 to January 20		FOB	+ 310
Robusta FAQ		September 19 to January 20		FOB	+ 230
Robusta screen 12		September 19 to January 20		FOB	+ 120

ARABICA					
ORIGIN /CROP/ DESCRIPTION	QUANTITY	SHIPMENT	COMMENTS	BASIS	DIFF
ETHIOPIA					
CROP 18/19					
Djimmah 5		July - September 2019		FOB	- 12
Djimmah 4		July - September 2019		FOB	- 9
Lekempti 5		July - September 2019		FOB	- 7
Sidamo 4		July - September 2019		FOB	+ 11
Sidamo G2		July - August 2019		FOB	+ 45
KENYA					
CROP 17/18					
AB FAQ		July 2019		FOB	+ 100
BRAZIL					
CROP 18/19					
NY 2/3 17/18 Fine Cup		July to August 19		FOB	+ 2
NY 2/3 17/18 Good Cup		July to August 19		FOB	- 2
NY 2/3 MTGB Fine Cup		July to August 19		FOB	- 3
NY 3/4 MTGB Good Cup		July to August 19		FOB	- 5
NY 2/3 Peas 9 10 11 Fine Cup		July to August 19		FOB	- 4
Grinders 5/6 12 up Good Cup		July to August 19		FOB	- 13
Grinders 5/6 13 up Good Cup		July to August 19		FOB	- 10
Rio Minas 3/4 15/16		July to August 19		FOB	- 18
CROP 19/20					
NY 2/3 17/18 Fine Cup		Sept to Dec 19		FOB	- 2
NY 2/3 17/18 Good Cup		Sept to Dec 19		FOB	- 7
NY 2/3 MTGB Fine Cup		Sept to Dec 19		FOB	- 8
NY 3/4 MTGB Good Cup		Sept to Dec 19		FOB	- 11
NY 2/3 Peas 9 10 11 Fine Cup		Sept to Dec 19		FOB	- 9
Grinders 5/6 12 up Good Cup		Sept to Dec 19		FOB	- 20
Grinders 5/6 13 up Good Cup		Sept to Dec 19		FOB	- 15
Rio 3/4 15/16		Sept to Dec 19		FOB	- 20
UTZ Premium 5cts					
CENTRAL AMERICA					
CROP 18/19					
Honduras SHG		July 2019 onward		FOB	+ 9
Honduras HG		July 2019 onward		FOB	+ 3
Honduras Stocklot 220-250def UTZ		n/a			
Honduras Stocklot 220-250def RFA		n/a			
COLOMBIA					
CROP 18/19					
Columbia Supremo 18		July to Sept 19		FOB	+ 40
Columbia Supremo 17/18		July to Sept 19		FOB	+ 36
Columbia EP SCR 15, 10 %		July to Sept 19		FOB	+ 34
Columbia UGQ screen 14 5%		July to Sept 19		FOB	+ 30
UTZ premium 6 cts/lb					
PERU					
CROP 19/20					
MCM G1 FTO		July onward 2019 onw.		FOB	190
MCM G1		July onward 2019 onw.		FOB	+ 13
MCM G2		July onward 2019 onw.		FOB	+ 7
CHINA					
CROP 18/19					
Baoshan G1		n/a			
Simao G1		n/a			
UGANDA					
CROP 18/19					
Arabica Drugar		October 19 to February 20		FOB	- 14
REMARKS					
- Differentials in Ct/Lb for Arabica & in USD/MT for Robusta Coffees		- Fixation at Buyer's call prior Delivery or FND, whichever comes first			
- Prices IS/FOT are meant Reweight / Cash Prior Delivery		-From C&F to CIF, add 0,5% for insurance			
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